National Ocean Industries Association
Dues Resolution

Invoices and Billing Schedule:

Membership dues will be billed once each year for the full membership year and are due before January 31st. Dues invoices for the current membership year will be sent out before December 15th of the preceding year to give members adequate time for processing and payment. Invoices will be distributed via mail as well as electronically. Dues will be invoiced based on the previous year’s member category and dues tier unless NOIA is otherwise notified of a change. Dues should be reviewed annually and adjusted as necessary with notice to NOIA based on the revenues or other metric for the company. Members commit to make a good faith effort to accurately report information to NOIA for purposes of dues payments.

Membership Dues:

There are sixteen (16) different membership categories for purposes of dues billing and current dues rates are reflected on the NOIA dues schedule (Attachment A). Dues rates can be adjusted as needed with approval by the Finance Committee and Board of Directors. The current dues rate schedule will always be available on the NOIA website or via request.

Dues Metrics:

NOIA uses three (3) different metrics to assess dues for the categories of members:

1. Flat Rate
2. Tiered based on producing/not producing
3. Tiered dues based on revenue allocated to U.S. offshore operations

Proration of Dues:

New Members who join during the year may have their initial dues prorated on the following schedule:

<table>
<thead>
<tr>
<th>If Member joins:</th>
<th>Dues paid will be:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before or on March 31st</td>
<td>100% of annual dues</td>
</tr>
<tr>
<td>Between April 1st and June 30th</td>
<td>75% of annual dues</td>
</tr>
<tr>
<td>Between July 1st and September 30th</td>
<td>50% of annual dues</td>
</tr>
<tr>
<td>Between October 1st and December 31st</td>
<td>Pay dues for next membership year</td>
</tr>
</tbody>
</table>
**Delinquency and Suspension:**

If membership dues for the current membership year are not received by January 31st, a reminder will be sent in February and again in March. If dues are not received by March 31st, the member will become delinquent. A delinquency notice will be sent in April notifying Member they are delinquent, and every effort will be made to accommodate the member based on the current circumstances. If payment is not received by April 30th, a member will become suspended. A suspended member will no longer receive communications from NOIA and may not participate in NOIA events (including the Spring and Fall in-person meetings) until membership dues are paid in full. If a Member is on the Board of Directors and has not paid dues by April 30th, they will not be able to attend meetings of the Board of Directors or Executive Committee until dues are paid in full. Once dues are paid in full, the Member’s suspension status will be removed.

**Exceptions and Hardship:**

Exceptions to membership dues and delinquency status can be made on an as needed basis for purposes of recruitment and retention.

**Payment Methods:**

The preferred methods for payment of dues are ACH, wire transfer or check. If payment of dues is made by credit card over the phone, an additional convenience fee will apply.
## National Ocean Industries Association - Dues Schedule

<table>
<thead>
<tr>
<th>Member Category</th>
<th>Metric</th>
<th>Membership Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonprofit</td>
<td>Flat Rate</td>
<td>$1,000</td>
</tr>
<tr>
<td>Small Independent Contractor (10 or less emp.)</td>
<td>Flat Rate</td>
<td>$3,500</td>
</tr>
<tr>
<td>Law/Lobbying Firms</td>
<td>Flat Rate</td>
<td>$3,500</td>
</tr>
<tr>
<td>Banks/Investment/Insurers/Risk Management/Other Professional Services</td>
<td>Flat Rate</td>
<td>$5,000</td>
</tr>
<tr>
<td>Offshore Service Vessels/Aviation/Ship Builders</td>
<td>Tiered dues based on revenue allocated to U.S. offshore operations</td>
<td></td>
</tr>
<tr>
<td>Tier 1</td>
<td>0-5 million</td>
<td>$4,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>5-10 million</td>
<td>$8,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>10-50 million</td>
<td>$16,000</td>
</tr>
<tr>
<td>Tier 4</td>
<td>50-100 million</td>
<td>$20,000</td>
</tr>
<tr>
<td>Tier 5</td>
<td>100 million or more</td>
<td>$30,000</td>
</tr>
<tr>
<td>Drilling Contractors</td>
<td>Tiered dues based on revenue allocated to U.S. offshore operations</td>
<td></td>
</tr>
<tr>
<td>Tier 1</td>
<td>0-5 million</td>
<td>$4,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>5-10 million</td>
<td>$8,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>10-50 million</td>
<td>$16,000</td>
</tr>
<tr>
<td>Tier 4</td>
<td>50-100 million</td>
<td>$20,000</td>
</tr>
<tr>
<td>Tier 5</td>
<td>100 million or more</td>
<td>$30,000</td>
</tr>
<tr>
<td>Geophysical Contractors</td>
<td>Tiered dues based on revenue allocated to U.S. offshore operations</td>
<td></td>
</tr>
<tr>
<td>Tier 1</td>
<td>0-10 million</td>
<td>$6,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>10-50 million</td>
<td>$12,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>50-100 million</td>
<td>$24,000</td>
</tr>
<tr>
<td>Tier 4</td>
<td>100 million or more</td>
<td>$30,000</td>
</tr>
<tr>
<td>Marine Construction</td>
<td>Tiered dues based on revenue allocated to U.S. offshore operations</td>
<td></td>
</tr>
<tr>
<td>Tier 1</td>
<td>0-10 million</td>
<td>$6,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>10-100 million</td>
<td>$16,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>100-200 million</td>
<td>$30,000</td>
</tr>
<tr>
<td>Tier 4</td>
<td>200 million or more</td>
<td>$48,000</td>
</tr>
<tr>
<td>Ports</td>
<td>Flat Rate</td>
<td>$5,000</td>
</tr>
</tbody>
</table>
### Manufacturer/Supplier

<table>
<thead>
<tr>
<th>Tier</th>
<th>Revenue Range</th>
<th>Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>0-10 million</td>
<td>$4,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>10-20 million</td>
<td>$9,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>20-50 million</td>
<td>$18,000</td>
</tr>
<tr>
<td>Tier 4</td>
<td>50-200 million</td>
<td>$27,000</td>
</tr>
<tr>
<td>Tier 5</td>
<td>200 million or more</td>
<td>$48,000</td>
</tr>
</tbody>
</table>

### Service (Wind, Oilfield & Other Non-professional Services)

<table>
<thead>
<tr>
<th>Tier</th>
<th>Revenue Range</th>
<th>Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>0-5 million</td>
<td>$4,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>5-10 million</td>
<td>$8,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>10-20 million</td>
<td>$12,000</td>
</tr>
<tr>
<td>Tier 4</td>
<td>20-50 million</td>
<td>$16,000</td>
</tr>
<tr>
<td>Tier 5</td>
<td>50-100 million</td>
<td>$20,000</td>
</tr>
<tr>
<td>Tier 6</td>
<td>100-200 million</td>
<td>$32,000</td>
</tr>
<tr>
<td>Tier 7</td>
<td>200 million or more</td>
<td>$45,000</td>
</tr>
</tbody>
</table>

### Oil and Gas Operator/Producer/Leaseholder

<table>
<thead>
<tr>
<th>Tier</th>
<th>Revenue Range</th>
<th>Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>Not Producing/$10 million or less</td>
<td>$8,250</td>
</tr>
<tr>
<td>Tier 2</td>
<td>10-200 million</td>
<td>$35,200</td>
</tr>
<tr>
<td>Tier 3</td>
<td>200-400 million</td>
<td>$52,800</td>
</tr>
<tr>
<td>Tier 4</td>
<td>400 million-1 billion</td>
<td>$70,400</td>
</tr>
<tr>
<td>Tier 5</td>
<td>More than 1 billion</td>
<td>$88,000</td>
</tr>
</tbody>
</table>

### Wind Developer

<table>
<thead>
<tr>
<th>Tier</th>
<th>Revenue Range</th>
<th>Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>Not producing</td>
<td>$12,500</td>
</tr>
<tr>
<td>Tier 2</td>
<td>50 million or less</td>
<td>$25,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>50-100 million</td>
<td>$37,500</td>
</tr>
<tr>
<td>Tier 4</td>
<td>100-200 million</td>
<td>$50,000</td>
</tr>
<tr>
<td>Tier 5</td>
<td>200 million or more</td>
<td>$62,500</td>
</tr>
</tbody>
</table>

### Oil/Gas & Wind Producer

<table>
<thead>
<tr>
<th>Tier</th>
<th>Additional fee in addition to oil and gas dues schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$8,250</td>
</tr>
</tbody>
</table>

### Other Offshore Developer/Operator (Minerals, Aquaculture)

<table>
<thead>
<tr>
<th>Tier</th>
<th>Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>$6,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>$12,000</td>
</tr>
</tbody>
</table>

### Midstream

<table>
<thead>
<tr>
<th>Tier</th>
<th>Revenue Range</th>
<th>Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>0-20 million</td>
<td>$5,000</td>
</tr>
<tr>
<td>Tier 2</td>
<td>20-100 million</td>
<td>$10,000</td>
</tr>
<tr>
<td>Tier 3</td>
<td>100 million or more</td>
<td>$15,000</td>
</tr>
</tbody>
</table>