

National Ocean Industries Association **Dues Resolution**

Updated October 2022

Invoices and Billing Schedule:

Membership dues will be billed once each year for the full membership year and are due before January 31st. Dues invoices for the current membership year will be sent out before December 15th of the preceding year to give members adequate time for processing and payment. Invoices will be distributed via mail as well as electronically. Dues will be invoiced based on the previous year's member category and dues tier unless NOIA is otherwise notified of a change. Dues should be reviewed annually and adjusted as necessary with notice to NOIA based on the revenues or other metric for the company. Members commit to make a good faith effort to accurately report information to NOIA for purposes of dues payments.

Membership Dues:

There are seventeen (17) different membership categories for purposes of dues billing and current dues rates are reflected on the NOIA dues schedule. Dues rates can be adjusted as needed with approval by the Finance Committee and Board of Directors. The current dues rate schedule will always be available on the NOIA website or via request.

Dues Metrics:

NOIA uses three (3) different metrics to assess dues for the categories of members:

- 1. Flat Rate
- 2. Tiered based on producing/not producing
- 3. Tiered dues based on revenue allocated to U.S. offshore operations

Proration of Dues:

New Members who join during the year may have their initial dues prorated on the following schedule:

If Member joins:

Before or on March 31st
Between April 1st and June 30th
Between July 1st and September 30th
Between October 1st and December 31st

Dues paid will be:
100% of annual dues
75% of annual dues
50% of annual dues
Pay dues for next membership year

Delinquency and Suspension:

If membership dues for the current membership year are not received by January 31st, a reminder will be sent in February and again in March. If dues are not received by March 31st, the member will become delinquent. A delinquency notice will be sent in April notifying Member they are delinquent, and every effort will be made to accommodate the member based on the current circumstances. If payment is not received by April 30th, a member will become suspended. A suspended member will no longer receive communications from NOIA and may not participate in NOIA events (including the Spring and Fall in-person meetings) until membership dues are paid in full. If a Member is on the Board of Directors and has not paid dues by April 30th, they will not be able to attend meetings of the Board of Directors or Executive Committee until dues are paid in full. Once dues are paid in full, the Member's suspension status will be removed.

Exceptions and Hardship:

Exceptions to membership dues and delinquency status can be made on an as needed basis for purposes of recruitment and retention.

Payment Methods:

The preferred methods for payment of dues are ACH, wire transfer or check. If payment of dues is made by credit card over the phone, an additional convenience fee will apply.

National Ocean Industries Association 2023 Dues Schedule

Member Category	Metric		Dues
Nonprofit (Research and Education)	Flat Rate	\$	1,000
Nonprofit (Service Provider)	Flat Rate	\$	2,500
Small Independent Contractor (10 or less emp.)	Flat Rate	\$	3,850
Law/Lobbying Firms	Flat Rate	\$	3,850
Banks/Investment/Insurers/ Risk Management/Other Professional Services	Flat Rate	\$	5,500
Offshore Service Vessels/Aviation/Ship Builders	Tiered dues based on revenue allocated to U.S. offshore operations		
Tier 1	0-5 million	\$	4,400
Tier 2	5-10 million		8,800
Tier 3	10-50 million		17,600
Tier 4	50-100 million		22,000
Tier 5	100 million or more		33,000
Drilling Contractors	Tiered dues based on revenue allocated to U.S. offshore operations		
Tier 1	0-5 million	\$	4,400
Tier 2	5-10 million		8,800
Tier 3	10-50 million		17,600
Tier 4	50-100 million		22,000
Tier 5	100 million or more		33,000
Geophysical Contractors	Tiered dues based on revenue allocated to U.S. offshore operations		
Tier 1	0-10 million	\$	6,600
Tier 2	10-50 million		13,200
Tier 3	50-100 million		26,400
Tier 4	100 million or more		33,000
Marine Construction	Tiered dues based on revenue allocated to U.S. offshore operations		
Tier 1	0-10 million	\$	6,600
Tier 2	10-100 million	-	17,600
Tier 3	100-200 million		33,000
Tier 4	200 million or more		52,800

Ports	Flat Rate	\$ 5,500
Manufacturer/Supplier	Tiered dues based on revenue allocated to U.S. offshore operations	
Tier 1	0-10 million	\$ 4,400
Tier 2	10-20 million	9,900
Tier 3	20-50 million	19,800
Tier 4	50-200 million	29,700
Tier 5	200 million or more	52,800
Service (Wind, Oilfield & Other Non-professional Services)	Tiered dues based on revenue allocated to U.S. offshore operations	
Tier 1	0-5 million	\$ 4,400
Tier 2	5-10 million	8,800
Tier 3	10-20 million	13,200
Tier 4	20-50 million	17,600
Tier 5	50-100 million	22,000
Tier 6	100-200 million	35,200
Tier 7	200 million or more	49,500
Oil and Gas Operator/Producer/Leaseholder	Tiered dues based on revenue allocated to U.S. offshore operations	
Tier 1	Not Producing/\$10 million or less	\$ 9,075
Tier 2	10-200 million	38,720
Tier 3	200-400 million	58,080
Tier 4	400 million-1 billion	77,440
Tier 5	More than 1 billion	96,800
Wind Developer	Tiered dues based on revenue allocated to U.S. offshore operations	
Tier 1	Not producing	\$ 13,750
Tier 2	50 million or less	27,500
Tier 3	50-100 million	41,250
Tier 4	100-200 million	55,000
Tier 5	200 million or more	68,750
Oil/Gas & Wind Producer	Additional fee in addition to oil and gas dues schedule	\$ 9,075
Other Offshore Developer/Operator (Minerals, Aquaculture)	Tiered based on production status	
Tier 1	Not Producing	\$ 6,600
Tier 2	Producing	 13,200
Midstream	Tiered dues based on revenue allocated to U.S. offshore operations	
Tier 1	0-20 million	\$ 5,500
Tier 2	20-100 million	11,000